

to professional degrees in pharmacy, and practical drug-store experience. Florida's three professors in the strictly pharmaceutical branches meet these requirements in every particular and each one has had, in addition, considerable experience in industrial pharmaceutical or chemical research. Most of the professors in the other branches which make up the pharmacy curriculum, such as chemistry, physics etc., also hold the Ph.D. in their respective branches.

At the last regular session of the Florida legislature, the State Board of Pharmacy was given authority to set the educational standards for candidates for registration as pharmacists. It is expected that the college prerequisite will go into effect by Board ruling in about two years.

These achievements constitute Florida's answer to the question of what shall be done to raise the standards of pharmacy and pharmaceutical education.

PROCEEDINGS OF THE LOCAL BRANCHES

"All papers presented to the Association and Branches shall become the property of the Association with the understanding that they are not to be published in any other publication prior to their publication in those of the Association, except with the consent of the Council." —Part of Chapter VI, Article VI of the By-Laws.

Article IV of Chapter VII reads: "Each local branch having not less than 50 dues-paid members of the Association, holding not less than six meetings annually with an attendance of not less than 9 members at each meeting, and the proceedings of which shall have been submitted to the JOURNAL for publication, may elect one representative to the House of Delegates."

Reports of the meetings of the Local Branches should be mailed to the Editor on the day following the meeting, if possible. Minutes should be typewritten, with wide spaces between the lines. Care should be taken to give proper names correctly, and manuscript should be signed by the reporter.

CHICAGO.

The 154th meeting of the Chicago Branch, AMERICAN PHARMACEUTICAL ASSOCIATION, was held at the School of Pharmacy Bldg., Friday Evening, December 11.

The meeting took on the nature of a reception to new members received during the year 1925. Acting President, J. A. Hynes, called upon the new members in the audience of about 250, to stand and he introduced them to their fellow members.

The members of the Lambda Kappa Sigma Sorority presented a play entitled "A Southern Cinderella" with the following synopsis and cast of characters.

Place—A southern home.

- Act. I. Living room at Charteris Hall
- Act. II. Same—Three days later
- Act. III. Same—Two years later

Cast of Characters.

Madame Charteris.....Barbara Hynes
 Enid Bellamy.....Ethel Herdlicks
 Miss Rosie Winterberry....Estelle Warczak

Miss Jonnie Bell Randolph...Agnes Hunkler
 Katherine Hawke.....Catherine Curran
 Caroline Hawke.....Evelyn Caron
 Mammy Judy Johnson.....Alice Haller

Splendid music by the school orchestra was an added attraction. The play was followed by refreshments and dancing. This is the fourth annual event of this type and was universally pronounced to be better than any of the others.

E. N. GATHERCOAL, *Secretary.*

CINCINNATI.

The Cincinnati Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION met for its regular monthly meeting at Ohio Valley Drug-gists' Association Headquarters, November 17, 1925, with President H. E. Iglar in chair.

At this meeting Frank H. Freericks gave a most interesting and comprehensive report of the annual A. PH. A. convention, held in Des Moines. Officers for the year 1925-1926 are as follows:

President, H. E. Igler

First Vice-President, H. B. Waltermann

Second Vice-President, O. E. Kistner

Treasurer, W. L. B. Brittain

Secretary, Bertha Ott

Member of Executive Committee, F. S. Kotte

At the meeting of December 15th, Dr. H. W. Bettmann, of Cincinnati, gave a most instructive talk on "Habit-forming Remedies, Containing Acetanilid."

From years of practical experience Dr. Bettmann, gave many illustrations of individuals who had become addicted to remedies containing Acetanilid, and Antipyrin, Antifebrin and other preparations used mainly against headache and neuralgia.

Most acetanilide habitués are users of popular proprietaries.

He also gave warning against the use of tablets containing acetanilid and caffeine; he said caffeine does not overcome the depressing effect of acetanilide.

Dr. Bettmann said legislation is needed to prevent the sale of proprietaries containing acetanilid and the like, except on physicians' prescriptions.

Discussions following this interesting talk brought out the fact that acetanilid was being used as snuff to take the place of cocaine. Related products, also habit-forming, are used indiscriminately.

BERTHA OTT, *Secretary.*

DETROIT.

The December meeting of the Detroit Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held at the Wayne County Medical Building, Friday, December 11, 1925.

The largest attendance of the year was greeted by a brilliantly lighted Christmas tree and the old fashioned red Christmas stockings were filled to overflowing, through the kindness of Parke, Davis & Co., F. F. Ingram Co., and The Charles F. Mann Co. An excellent Christmas dinner preceded the meeting which was a big success and highly gratifying to the officers.

The meeting was called to order by President Rowe at 8:15 p.m. He sounded a hearty welcome to the large gathering, particularly to the many students from the College of the City of Detroit.

Mr. Rowe announced that the speaker for the January meeting would be Mr. F. F. Ingram, and also that Dr. H. V. Army, former President of the A. P. H. A., probably would

honor the Detroit Branch with a talk at the February meeting.

Mr. Webster suggested, if it would be possible for Dr. Army to come to Detroit for the February meeting, that arrangements be made to meet with The Wayne County Medical Society, in order to give the speaker a fitting audience.

Mr. Seltzer suggested that the Medical Association be invited. This suggestion seemed to meet with hearty approval.

President Rowe then introduced the speaker of the evening, Mr. Leonard A. Seltzer, who inspired by the large attendance and the many students, gave a most interesting talk and blackboard illustration on the "Art of Prescription Pricing." Mr. Seltzer's plan was interesting to every one because of its elasticity. He outlined his idea in a way that it could be applied to all retail stores whether large or small. The sum total of Mr. Seltzer's scheme was a uniform price—whether one clerk or a dozen were employed the price for the same prescription would always be alike.

A general discussion followed, led by Messrs. Schettler and Webster. Mr. Seltzer answered the many questions that came up.

A rising vote of thanks was tendered the speaker.

BERNARD A. BIALK, *Secretary.*

PHILADELPHIA.

The November meeting of the Philadelphia Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held at the P. A. R. D. Building, 2017 Spring Garden St., Tuesday evening November 17th, President Smith presiding.

The minutes of the October meeting were read and approved. Benjamin B. Ominsky was accepted into associate membership.

A motion was passed to have a notice placed in the P. A. R. D. bulletin, regarding the activities of the Local Branch, and urging the retail pharmacists to join its ranks.

A second motion was passed to have the President and Secretary get in touch with the officers of the P. A. R. D., and attempt to arrange a joint meeting for December, at which time Prof. E. Fullerton Cook, Chairman of the U. S. P. Revision Committee, will speak on the changes in the new "Pharmacopoeia," a question of vital interest to the retail trade, as the U. S. P. X became official January 1, 1926. This joint session will be held at 10:30 p.m., the regular hour for P. A. R. D., meetings,

in order to have as many present as possible. Light refreshments will be served at the close of the meeting.

The President introduced Mr. H. J. LaWall, who gave a very interesting talk on "Drug Store Bookkeeping." Mr. LaWall first spoke of the absolute necessity for a pharmacist to have a good set of books in order intelligently to conduct his business, as with a poor set or, as is found in many instances, no books at all, one is never able to tell where he stands with his business. Executives in large institutions or corporations rely entirely upon the records of books and would not think of doing without them, and the sooner the small business man realizes what can be accomplished in this way the better off will he be.

Mr. LaWall did not think a double entry system practical for the average retailer as the principles are not so readily understood. He showed a special system which is being used more and more in drug stores, one which is very simple in operation and yet gives very accurate data for daily, monthly, and yearly use.

It consists of a set of daily sheets with columns for sales, cash receipts, cash expenditures and daily statements showing cash balance, bank balance and total cash on hand at the close of each day. These totals are transferred to monthly sheets and the monthly records in turn are transferred to yearly sheets, both monthly and yearly sheets having their headings arranged in statement form. Thus one readily finds all his necessary facts and is able to see at a glance just where he stands on every issue. One is able to check up monthly or yearly, against previous records and note overhead or profit quickly. A statement of percentages is also very valuable as it acts as a barometer of the business and enables the druggist to discern errors of business management. Finally, a statement is prepared which shows the net profit for the year; a simple statement of resources and liabilities, which is very valuable, is also given on the yearly sheet.

This system is easily understood, many stores arrange for school boys or girls, or the store boy to enter the records, which only require a few minutes each day.

A general discussion followed Mr. LaWall's presentation, and special remarks were made by F. P. Seibert and E. Fullerton Cook.

ADLEY B. NICHOLS, *Secretary*.

DECEMBER MEETING.

The December meeting of the Philadelphia Branch of the AMERICAN PHARMACEUTICAL

ASSOCIATION was held Friday, December 11, at the P. A. R. D. Building, 2017 Spring Garden Street, about sixty members and friends being present.

President Smith called the meeting to order at 11 P.M. Due to the lateness of the hour, a motion was passed to dispense with the reading of the minutes of the previous meeting. The name of A. G. Keller, 161 2nd St., was proposed and accepted for associate membership in the branch.

President Smith then introduced Prof. E. Fullerton Cook as the speaker of the evening. Professor Cook gave a very interesting and instructive talk on the new Pharmacopœia, pointing out the main changes in titles, the changes in ingredients of many preparations and the reasons for these various changes. The majority of those present were retail druggists, and Professor Cook's comments were eagerly listened to, as he outlined the high points of revision and brought to their attention the things that would most concern them, January 1, 1926, when the U. S. P. X goes into effect.

Mr. Hendrickson, of Smith, Kline & French Co. had carefully prepared samples of all preparations the components of which had been changed in the new book, and these were passed around as the various ones were discussed.

At the close of Professor Cook's presentation the subject was discussed by Messrs. England, Hunsberger, McNeary, Matusow, Davis, Eberle and others.

A motion was passed that the secretary express to Professor Cook the thanks of the branch for giving them such an interesting and valuable talk.

The date and time of this meeting had been changed to make it possible for more retailers to be present and the attendance showed very satisfactory results along this line. It was suggested that the Branch hold its meetings on the first Friday of the month at the usual hour (eight o'clock) as the P. A. R. D. meets later on the same evening, and it was felt that this change would be of mutual benefit to both organizations as there are many pharmacists who would like to attend both meetings but found it impossible to devote two evenings. Considerable discussion followed and a motion was finally made to refer the matter to the officers to report at the next meeting. Mr. Hunsberger pointed out the fact that the plan would be of particular value

this year as the two bodies could work out plans for the 1926 Conventions more advantageously.

Sandwiches and coffee were served after the conclusion of the evening's program.

ADLEY B. NICHOLS, *Secretary*.

UNIVERSITY OF WASHINGTON.

The December meeting of the University of Washington branch was held December 11, at Bagley Hall. President Bradshaw presided. Mr. Seidenfeldt submitted a preliminary program for the spring meetings. Among the speakers who will address the branch are: R. C. Lyle, Director of Prohibition, for the Northwest District, who will talk on "Federal Prohibition and Its Relation to the

Pharmacist." H. W. Williamson, Inspector in charge of the Narcotic Division, who will talk on "Narcotic Traffic." Harry W. Ayres, Secretary for the Washington State Pharmaceutical Associations, who at present is "visiting" at state legislative sessions, will talk on "Pharmacy Legislation and How It Comes." Dr. Seibert, of H. A. Metz and Co. will talk on "New Remedies." Mr. Seidenfeldt was commended for his activity in procuring these speakers.

President Bradshaw introduced Mr. J. E. Sohlberg of the Upjohn Company who presented a brief talk on pharmaceutical, production and trade policies. An informal discussion followed.

H. A. LANGENHAN, *Secretary*.

WORLD TRADE IN TOILET PREPARATIONS.

The Chemical Division of the Bureau of Foreign and Domestic Commerce is now engaged in making a survey of the production and distribution of toilet preparations in foreign countries and the trade opportunities abroad for American exporters of this class of products. The first part of this survey which included reports submitted by the official representatives of the Government stationed in Western European countries was published as Trade Information Bulletin No. 344, "World Trade in Toilet Preparations." This pamphlet may be purchased from the Superintendent of Documents, Government Printing Office, Washington, D. C., upon payment of 10 cents, or from any of the Bureau's District Offices.

It was contemplated that all the material would be issued in Trade Information Bulletins similar to the above, and presented by continents, but in order to avoid the delays attendant upon the receipt of the reports from a large number of contributing sources it is found necessary to publish the remaining reports in mimeographed form. They will be issued weekly if possible, under the same title as the bulletin referred to above and supplementary to it.

The Division has for some time been issuing reports on World Trade in Prepared Medicines; the last one is No. 11 and relates to Netherlands East Indies. The information given in these reports is accurate and compre-

hensive. Editorial comment on this service was made in the November JOURNAL.

THE COMMERCE YEARBOOK FOR 1924 NOW READY.

The third issue of the "Commerce Yearbook" is now ready and may be had from the Superintendent of Documents, Government Printing Office, Washington, D. C., for \$1.00 in currency or money order.

Some of the interesting features of the "Yearbook" are:

A foreword by Secretary Hoover.

A summary of the general trend of business through the year with a discussion of the basic factors that influenced trade.

An analysis of the results of the last census of manufactures which have just become available.

A survey of industrial and agricultural production.

A record of wholesale and retail prices.

A detailed discussion of finance, banking and the security markets.

A thorough review of building and construction operations.

A study of developments in the machinery, iron and steel, textile, leather, paper, automotive, rubber, chemical, lumber and other leading industries.

Essential data on transportation and communication.

A comprehensive survey and analysis of the foreign trade of the United States.

Résumés of economic developments in the principal foreign countries.